



**DIVERSITY AMONG ASSOCIATES IN 20 OF CALIFORNIA'S
LARGEST LAW FIRMS**

SECTION 1: AFRICAN AMERICAN ASSOCIATES

The rankings and grades in this section are based on a curve. An “A” requires 5% of population parity or better. A “B” requires a minimum of 3.5%. A “C” requires a minimum of 2%. A “D” requires a minimum of 1%.

Rank	Law Firm	Number of Associates	Number of African American Associates	Percentage	Grade
1	Bingham McCutchen LLP	181	13	7.18%	A
2	Jones Day	133	6	4.51%	A -
3	Orrick, Herrington & Sutcliffe LLP	214	9	4.21%	B +
4	Heller Ehrman LLP	194	8	4.12%	B +
5	Gordon & Rees LLP	100	4	4.00%	B +
6	Allen Matkins Leck Gamble Mallory & Natsis LLP	106	4	3.77%	B
7	Skadden, Arps, Slate, Meagher & Flom LLP	160	6	3.75%	B
8	Pillsbury Winthrop Shaw Pittman LLP	175	6	3.43%	B -
9	Paul, Hastings, Janofsky & Walker LLP	235	8	3.40%	B -
10	Sheppard, Mullin, Richter & Hampton LLP	184	6	3.26%	B -
11	Morgan, Lewis & Bockius LLP	154	5	3.25%	B -
12	Wilson Sonsini Goodrich & Rosati	314	10	3.18%	B -
13	O’Melveny & Myers LLP	381	11	2.89%	C +
14	Thelen Reid Brown Raysman & Steiner LLP	122	3	2.46%	C
15	Latham & Watkins LLP	477	11	2.31%	C
16	DLA Piper	176	4	2.27%	C
17	Cooley Godward Kronish LLP	203	4	1.97%	C -
18	Morrison & Foerster LLP	323	6	1.86%	C -
19	Gibson, Dunn & Crutcher LLP	245	4	1.63%	D +
20	Sedgwick, Detert, Moran & Arnold LLP	145	1	0.69%	D -

SECTION 2: LATINO ASSOCIATES

The rankings and grades in this section are based on a curve. An “A” requires 80 % of population parity, or 27% or better. A “B” requires a minimum of 12%. A “C” requires a minimum of 5%. A “D” requires a minimum of 2%.

Rank	Law Firm	Number of Associates	Number of Latino Associates	Percentage	Grade
1	Allen Matkins Leck Gamble Mallory & Natsis LLP	106	10	9.43%	C +
2	Morrison & Foerster LLP	323	28	8.67%	C +
3	O’Melveny & Myers LLP	381	28	7.35%	C +
4	Orrick, Herrington & Sutcliffe LLP	214	15	7.01%	C
5	DLA Piper	176	11	6.25%	C
6	Cooley Godward Kronish LLP	203	12	5.91%	C
7	Morgan, Lewis & Bockius LLP	154	9	5.84%	C
8	Thelen Reid Brown Raysman & Steiner LLP	122	7	5.74%	C
9	Bingham McCutchen LLP	181	10	5.52%	C
10	Latham & Watkins LLP	477	24	5.03%	C
11	Sheppard, Mullin, Richter & Hampton LLP	184	9	4.89%	C -
12	Jones Day	133	6	4.51%	C -
13	Wilson Sonsini Goodrich & Rosati	314	13	4.14%	C -
14	Heller Ehrman LLP	194	8	4.12%	C -
15	Pillsbury Winthrop Shaw Pittman LLP	175	7	4.00%	C -
16	Gibson, Dunn & Crutcher LLP	245	9	3.67%	D +
17	Sedgwick, Detert, Moran & Arnold LLP	145	5	3.45%	D +
18	Paul, Hastings, Janofsky & Walker LLP	235	8	3.40%	D +
19	Gordon & Rees LLP	100	3	3.00%	D +
20	Skadden, Arps, Slate, Meagher & Flom LLP	160	3	1.88%	D -

SECTION 3: ASIAN AMERICAN ASSOCIATES

Based on the reported associate data for thirteen of the study's law firms, Asian Americans are the *only* minority to achieve representation that mirrors or exceeds population parity.

Seven of the study's law firms have not achieved population parity for any minority. While representation of Asian Americans is higher than that of African Americans, Latinos and Native Americans among these seven firms, it does not mirror or exceed population parity.

Rank	Law Firm	Number of Associates	Number of Asian American Associates	Percentage
1	Wilson Sonsini Goodrich & Rosati	314	85	27.07%
2	Skadden, Arps, Slate, Meagher & Flom LLP	160	41	25.63%
3	Morgan, Lewis & Bockius LLP	154	38	24.68%
4	Orrick, Herrington & Sutcliffe LLP	214	50	23.36%
5	Morrison & Foerster LLP	323	69	21.36%
6	Latham & Watkins LLP	477	101	21.17%
7	Pillsbury Winthrop Shaw Pittman LLP	175	35	20.00%
8	DLA Piper	176	35	19.89%
9	Paul, Hastings, Janofsky & Walker LLP	235	45	19.15%
10	Heller Ehrman LLP	194	34	17.53%
11	Cooley Godward Kronish LLP	203	34	16.75%
12	Bingham McCutchen LLP	181	29	16.02%
13	O'Melveny & Myers LLP	381	61	16.01%
14	Jones Day	133	21	15.79%
15	Allen Matkins Leck Gamble Mallory & Natsis LLP	106	15	14.15%
16	Sedgwick, Detert, Moran & Arnold LLP	145	20	13.79%
17	Gordon & Rees LLP	100	13	13.00%
18	Gibson, Dunn & Crutcher LLP	245	27	11.02%
19	Thelen Reid Brown Raysman & Steiner LLP	122	13	10.66%
20	Sheppard, Mullin, Richter & Hampton LLP	184	15	8.15%

SECTION 4: NATIVE AMERICAN ASSOCIATES

Of the twenty laws firms surveyed, ten have no Native American associates.

Five firms have two Native American associates each:

- DLA Piper
- Sheppard, Mullin, Richter & Hampton LLP
- Cooley Godward Kronish LLP
- Wilson Sonsini Goodrich & Rosati
- Morrison & Foerster LLP

Five firms have only one Native American Associate each:

- Gordon & Rees LLP
- Jones Day
- Sedgwick Detert Moran & Arnold
- Bingham McCutchen LLP
- Heller Ehrman LLP

SECTION 5: RECOMMENDATIONS

Greenlining recommends that majority-owned law firms remove barriers to the full participation of minorities in the legal profession, and that senior partners take the lead in this endeavor.

Greenlining recommends that majority-owned law firms foster a culture that values diversity by creating a top-down diversity training system to develop awareness and understanding within the firm.

Greenlining recommends that majority-owned law firms focus on developing a strong pipeline program that starts as early as elementary school, by creating initiatives to ensure that young students have the resources they will need to succeed in law school.

Greenlining recommends that majority-owned law firms create stronger internal mentoring programs focusing on the success of minority associates.

Greenlining recommends that majority-owned law firms proportionally promote minority attorneys to partner.

Greenlining recommends that majority-owned law firms create plans to ensure that all minority attorneys maintain substantial and significant client visibility.

While Greenlining believes that none of the data relating to majority-owned law firms should be included as part of supplier diversity reporting, we have previously submitted criteria to the California Public Utilities Commission encouraging a modification of the present 51% standard for majority-owned law firms, as part of hearing or a separate rulemaking, but only if majority-owned law firms are required to:

1. Establish significant goals for, and foster the achievements of, minorities at the associate, equity partner and non-equity partner levels;
2. Develop initiatives focused on improving the educational pipeline for minorities interested in the legal profession, beginning with students in junior high school or above;
3. Give minority attorneys substantial responsibility in utility cases with the intention of preparing them to, if they wish, form minority-owned law firms that can represent the utilities in the future;
4. Develop and commit significant resources to a pro bono program designed to address the needs of underserved communities.